

# LEGISLATIVE FACT SHEET

DATE : September 5, 2012

BT or RC NUMBER: \_\_\_\_\_  
(Administration Bills)

SPONSOR (Department/Division/Agency/ Council Member): Office of Economic Development

**PURPOSE/ SUMMARY:** Advanced Disposal Services, Inc. (ADS) is considering consolidating the corporate headquarters of Interstate Waste Services located in Basking Ridge, NJ and Veolia Environmental Services Solid Waste North America located in Milwaukee, Wisconsin, which they are purchasing. The proposed consolidation of the corporate headquarters for the three businesses in Jacksonville, (operating as Advanced Disposal Services) will result in a fully integrated environmental services company operating in twenty states with annual revenues of approximately \$1.4 billion, a fleet of over 3,000 trucks, 47 landfills, 92 transfer stations and 5,450 employees.

ADS expects this consolidation to retain 35 headquarters employees and create 85 new, full-time economic-based jobs in 2013. These 85 new, high skill corporate headquarters jobs will pay an average annual wage of \$112,209 plus benefits. The proposed average annual wage is 277% of the statewide average wage. The company also proposes to invest \$8.2 million in leasehold improvements, machinery, equipment, furniture and technology infrastructure.

ADS is engaged in a detailed site selection process which includes the evaluation of other sites. Cities being considered include Jacksonville, FL, Milwaukee, WI, Charlotte, NC and Atlanta, GA. Milwaukee, the headquarters for Veolia has move-in ready space and Wisconsin has an attractive incentive package to assist in the relocation. Both Charlotte and Atlanta offer a centralized location for efficient travel and attractive incentive packages to cover relocation expenses and capital build outs.

To retain the existing headquarters and provide for the proposed expansion, ADS is seeking public investment through the Qualified Target Industry Tax Refund (QTI) with High Impact Bonus program, and the Recaptured Enhanced Value (REV) grant program. The expected annual wage of \$112,209 is higher than 200% of the state average and qualifies the company \$5,000 per job under this state program, and an additional \$2,000 per job for the High Impact Sector Bonus for a total of \$595,000. The city portion of the QTI is 20% of the award up to \$119,000. The proposed REV Grant would be provided on an annual basis and would be equal to 50 percent of the incremental increase in municipal and county ad valorem taxes paid on leasehold improvements and personal property at the project site for a period of five years. The amount of this grant is directly commensurate to a portion of the incremental increase in value associated with the company's lease hold improvements and tangible personal property investment. This grant will have a cap of \$100,000. The public investment by the State of Florida and City of Jacksonville are offered to offset a portion of the costs to consolidate the combined corporate headquarters and expand in Jacksonville. **No BT is required at this time as funding will be requested in the appropriate budget cycle.**

**APPROPRIATION:** Total Amount Appropriated: \$ NA as follows:

(Name of Fund as it will appear in title of legislation) \_\_\_\_\_

Name of Federal Funding Source: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

Name of State Funding Source: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

Name of City of Jax. Funding Source: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

Name of In-Kind Contribution: \_\_\_\_\_ Amount: \$ \_\_\_\_\_  
 Name of Bond Acct: \_\_\_\_\_ Amount: \$ \_\_\_\_\_  
 Bond Acct.Number: \_\_\_\_\_

**IMPACT- FINANCIAL/ OTHER:** Higher wage job creation resulting in an annual payroll of \$12.4 million including benefits and estimated ad valorem taxes from private capital investment of \$8.2 million.

**ACTION ITEMS:**

Emergency? ..... Yes  No  Justification: \_\_\_\_\_  
 Federal or State Mandates ..... Yes  No   
 Fiscal Year Carryover?..... Yes  No   
 CIP Amendment? ..... Yes  No  (Attach CIP form)  
 Contract/ Agreement (C/A) Approval. Yes  No  (Attach a copy only)  
 C/A Negotiations On-going?..... Yes  No   
 Oversight Department Required?..... Yes  No  Name of Dept. OED  
 Related RC/BT? ..... Yes  No  (Attach a copy)  
 Waiver of Code?..... Yes  No  (Identify Code Provision) \_\_\_\_\_  
 Code Exception?..... Yes  No  (Identify Code Provision) \_\_\_\_\_  
 Continuation of Grant?..... Yes  No   
 Surplus Property Certification?..... Yes  No  (Attach a copy)  
 Related Enacted Ordinances?..... Yes  No  Ordinance # of previous Ordinance \_\_\_\_\_  
 Report Required to City Council/  
 Council Auditors ..... Yes  No  Date \_\_\_\_\_ Frequency \_\_\_\_\_

**ADMINISTRATIVE TRANSMITTAL**

To: MBRC, c/o Roselyn Chall, Budget Division, Suite 325  
 Cc: Chris Hand, Chief of Staff  
 Mayor's Office, Fourth Floor, City Hall at St. James  
 From: Paul Crawford , Acting Executive Director, Office of Economic Development (OED)  
 (Name, Job Title, Department)  
 Phone: 630-7063 Fax: 630-1019 E-mail PaulC@coj.net  
 Contact person: Joe Whitaker, Business Retention and Recruitment Coordinator, OED  
 (Name, Job Title, Department)  
 Phone: 630-1624 Fax: 630-1019 E-mail josephw@coj.net

**COUNCIL MEMBER/ INDEPENDENT AGENCY/ CONSTITUTIONAL  
 OFFICER TRANSMITTAL**

To: Steve Rohan (630-1672) or Peggy Sidman (630-4647), Office of General Counsel  
 Suite 480, City Hall at St. James  
 From: \_\_\_\_\_  
 (Name, Job Title, Department)  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail \_\_\_\_\_  
 Contact person: \_\_\_\_\_  
 (Name, Job Title, Department)  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail \_\_\_\_\_

Legislation from Independent Agencies requires a resolution from the Independent Agency Board approving the legislation.

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**FACT SHEET IS REQUIRED BEFORE LEGISLATION IS INTRODUCED**